



THE LAGOS STATE OFFICE OF PUBLIC-PRIVATE PARTNERSHIPS

INVESTMENT DEAL BOOK





ABOUT US...

2008

ESTABLISHMENT

The Lagos State Office of Public-Private Partnerships was created in November.

2011

PPP LAW

sequel to which, the PPP Law was enacted in June.

2015

DISBANDED

The Office was disbanded in July.

2017

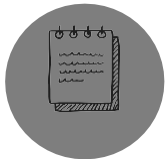
RECONSTITUTION

and reconstituted in October to enhance the development and delivery of Infrastructure Projects

Lagos State pioneered in Nigeria the use of Public-Private Partnerships in Housing, Infrastructure, Power, Waste management, Technology and Security to boost its economy.



OUR MANDATE



- **The Office of Public-Private Partnerships** has a mandate to increase availability of infrastructure services, with greater efficiency than could be achieved using the traditional public sector approach.

FUNCTIONS OF THE OFFICE



- Initiate Procurement of PPP for the development of Public infrastructure and Public assets by conducting pre – qualification assessment of Private Investors willing to enter into PPP with the State, based on a request for expression of interest.
- Evaluate technical and financial proposals, submissions or tenders by Private investors.





OUR LAW

- **Lagos State is the first State in Nigeria to enact a Public-Private Partnership (PPP) Law. which came into effect in June, 2011 with the Lagos State Office of Public-Private Partnerships constituted shortly after.**
- **Highlights of the PPP Law;**
 - **Establishes the Office of Public-Private Partnerships (PPP Office)**
 - **Regulates the powers and functions of the PPP Office**
 - **Guides the procurement of Public-Private Partnerships**
 - **Guides the private sector participation process in PPP Projects**
 - **Provides an enabling environment for PPPs**





OUR MISSION, VISION & CORE VALUES



OUR MISSION:

To be a catalyst resource-centre leveraging on private sector participation in the procurement and delivery of world-class value-for-money infrastructure and services for Lagosians.

OUR VISION:

A pivotal enabler for the transformation of Lagos into a thriving Africa's Model Megacity.

CORE VALUES:

Sustainability

Transparency

Accountability

Result-Oriented

Enabling



WHY PPP WITH LAGOS?

Agriculture:

With the teeming population, the need to increase IGR and the State Government's effort to diversify its economy, the Agricultural sector is a major area for investment with circa 15% contribution to the Lagos Economy.

Renewable Energy:

The predominant renewable energy sources are Wind, Solar, Hydro and Biomass energy. These energy sources have been largely under-utilized due to the heavy reliance on fossil fuel for power generation in Nigeria. From an economic point of view, the opportunities around this investment is unimaginable as it cuts across recycling, waste management and energy generation.

Real Estate:

Real estate investment is profitable in Lagos state with an average ROI of circa 25%.

Education:

With the increased drive for knowledge and the competitive economy, the need for formal knowledge has increased geometrically. Investment in this sector guarantees unimaginable ROI.

Transportation:

The transportation sector is viable, as the demand surpasses the current supply both on land and waterways.

Digital Marketing/Tech Hubs:

Lagos State is the fastest growing Tech hub in Africa making Digital Marketing a viable investment sector. Internet companies currently offer a range of e-services which include web hosting, SEO services, digital marketing services and web app designing.

Entertainment, Tourism and Hospitality:

Nigeria is the king of entertainment in Africa with Lagos State at the forefront. A lucrative idea is investing in creating a film city, and investment in TV and Radio stations. Tourism business is yet to be fully explored in Lagos and this creates opportunities for investors with a potential turnover of 100 billion annually, this sector is worth considering. Investing in the hospitality sector has proven to be lucrative because of the increasing interest in Lagos State.

Conclusively, Lagos State is arguably the most economically important State in Nigeria. It is a major financial center and would be the fifth largest economy in Africa, if it were a country.



THEMES+ AGENDA

T TRAFFIC MANAGEMENT AND TRANSPORTATION

H HEALTH AND ENVIRONMENT

E EDUCATION AND TECHNOLOGY

M MAKING LAGOS A 21ST CENTURY CITY

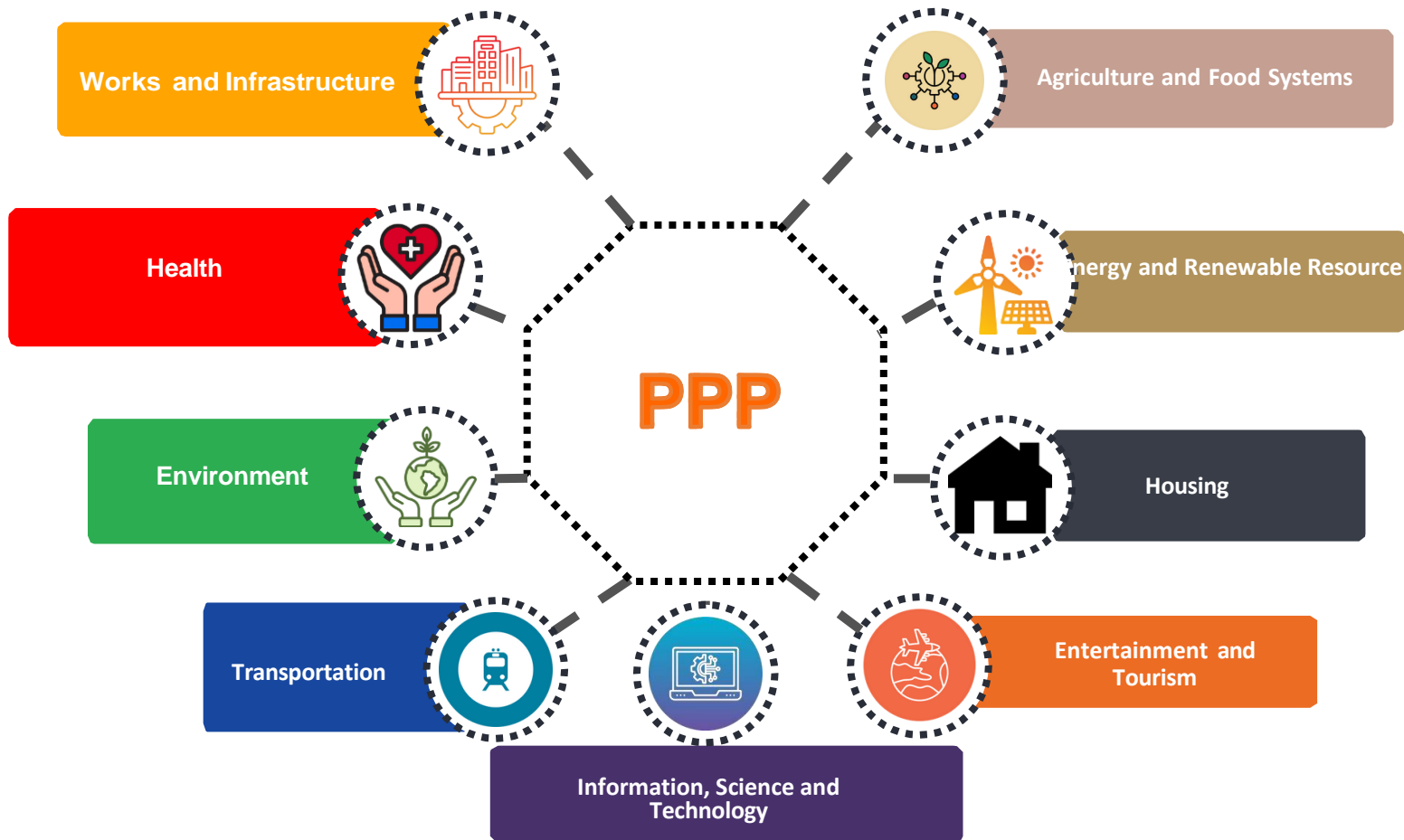
E ENTERTAINMENT AND TOURISM

S SECURITY AND GOVERNANCE

+ SOCIAL INCLUSION, GENDER EQUALITY AND YOUTH



OUR FOCAL SECTORS





WORKS AND INFRASTRUCTURE

FOURTH MAINLAND BRIDGE

- **Project description:** Construction of a 37km Bridge from Abraham Adesanya junction in Ajah, traversing the Lagoon shoreline to the Lagos-Ibadan Expressway via Owutu/Isawo in Ikorodu. Project cost estimated at \$2.5billion.



LEKKI-EPE INTERNATIONAL AIRPORT

- **Project description:** Construction and Development of a Passenger and Cargo Airport in the Lekki-Epe area of Lagos State.



BADAGRY DEEP SEAPORT

- **Project description:** Maritime infrastructure project to ease congestion at existing ports and boost Nigeria's trade capacity. Project cost estimated at \$2.59billion.





NEW MASSEY CHILDREN'S HOSPITAL

- **Project description:** Operation and Maintenance services, as well as concession of specialist services at the New Massey Children's Hospital.



DEVELOPMENT OF ELDERLY CARE HOMES

- **Project description:** Initiative aimed at providing safe, comfortable and well equipped living environment for senior citizens.



DEVELOPMENT OF HEALTH & WELLNESS CENTRES

- **Project description:** Enhancing community health through the establishment of accessible, multi-functional wellness facilities across Lagos State. .





ENVIRONMENT

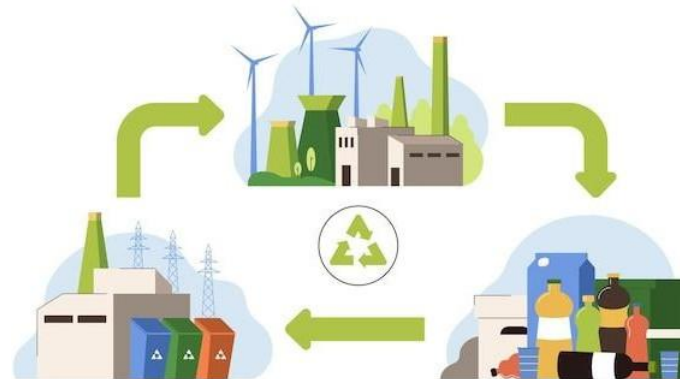
INTEGRATED WASTE MANAGEMENT PROJECT

- **Project description:** Development of solid and liquid waste treatment facilities across key areas in Lagos State.



WASTE TO ENERGY PROJECT

- **Project description:** Development of Waste-to-Energy facilities for the purposes of transforming the State's waste challenge into a sustainable energy solution.





TRANSPORTATION

BLUELINE METRO RAIL PROJECT (PHASE II)

- **Project description:** Extension of the Blueline Metro rail from Mile-2 to Okokomaiko .



REDLINE METRO RAIL PROJECT (PHASE II)

- **Project description:** Operation & Maintenance of the 27km Redline Rail Mass Transit Project from Oyingbo to Agbado.



GREENLINE METRO RAIL PROJECT

- **Project description:** Development of the 68km Greenline Metro Rail from Marina to Lekki Free Trade Zone.





AGRICULTURE

FOOD LOGISTICS HUB

- Project description:** Operation and maintenance of food logistics hub at Ketu-Ejirin to improve food security and distribution in Lagos State.



FOOD PROCESSING CLUSTERS

- Project description:** Establishment of centralized hubs for food processing, packaging, and distribution to strengthen the agricultural value chain in Lagos State.



SEAFOOD FARMING EXPLORATION

- Project description:** Production and farming of the seafood value chain to reduce dependence on imported seafood, enhance food security, and create employment opportunities within coastal and riverine communities.





ENERGY

MINI-GRIDS FOR MARKET AND COMMUNITIES

- **Project description:** Provision of power mini-grids for key communities and markets across Lagos State.



PRIMARY HEALTH CENTERS SOLAR ENERGY SOLUTIONS

- **Project description:** Provision of solar energy solutions at primary health centers across Lagos State.



PILOT SMART GRID PROJECT

- **Project description:** Establishment of small scale, renewable energy-based power system for specific communities, utilizing smart technologies for efficient energy management and distribution.





ENTERTAINMENT AND TOURISM

OPTIMIZATION OF JOHN RANDLE CENTRE

- **Project description:** Optimization of services provided at John Randle Centre for Yoruba Culture & History.



OPTIMIZATION OF LAGOS PARKS AND GARDENS

- **Project description:** Revitalization and enhancement of public green spaces across the Lagos to promote environmental sustainability, recreation, and community well-being.



OPTIMIZATION OF LAGOS BEACH FRONT

- **Project description:** Enhancement of aesthetic, economic, and environmental value of the Lagos State's coastal assets.





HOUSING

PROVISION OF AFFORDABLE AND SUSTAINABLE HOUSING

- **Project description:** Provision of affordable and sustainable housing across key areas in Lagos State through cost-effective, environmentally friendly, and inclusive housing solutions.





INFORMATION, SCIENCE AND TECHNOLOGY

INFORMATION, COMMUNICATION AND TECHNOLOGY HUB

- **Project description:** Development of an Information, Communication and Technology (ICT) hub in Lagos State.



RACK CENTRE PROJECT

- **Project description:** Development of Rack Centres across the State for effective data storage and utilization.





Thank You.

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