

INVESTMENT BRIEF FOCUSING ON REFORMS, INCENTIVES/GUARANTEES RELATED TO FIBRE OPTICS DEPLOYMENT

Basic Stats

State	Lagos
Capital	Ikeja
Land Mass	3,345 km²
Terrain	Flat land largely surrounded by water
Est. Population	25,000,000 (3% annual growth)
GDP	\$259 Billion <u>link</u>
Internet penetration	18.84 million <u>link</u>
Fibre Optics layout (Unified Fibre Duct Initiative)	2,700 kilometres <u>link</u>
Total Fibre Optics Layout(Private and Public Projects)	8,000kilometres

Relevant Reform(s)

Lagos State Unified Fibre Duct (Dig-Once Policy)

The Lagos State Unified Fibre Duct (LSUniFiber) is a public-private partnership to build a shared, open-access underground duct network throughout Lagos.

Its primary purpose is to prevent repetitive road digging by telecom companies, who can instead lease space in this single "fibre highway."



Key Gains for Investors:

- 1) Infrastructure Concessionaires: Secure long-term revenue from leasing duct space.
- 2) Telecoms & ISPs: Drastically reduce costs and time-to-market by avoiding their own digging.
- 3) All Businesses: Gain cheaper, faster, more reliable internet, boosting productivity and innovation.
- 4) VCs & Tech Investors: A de-risked ecosystem with scalable infrastructure, making Lagos a more attractive investment destination.

In essence, it is a foundational digital infrastructure designed to de-risk the market, reduce business costs, and position Lagos as a leading African digital economy.

Thus far, 2,700 Km Fibre layout has been delivered across the State (relative to 6,000km initial phase target). This takes the length of fibre layout in the State to 8,000km (aggregate of public and private own infrastructure).

Roads are constructed with Fibre Duct Integration in Lagos State

Consolidating the unified fibre duct initiative, the Lagos State ratified that new roads must be constructed with Fibre Duct integration leading to another turnkey development across the State. The following roads are integrated with Fibre Ducts:

Moshalashi Ipaja Ayobo road - , Idimu Ejigbo Phase 2, Obafemi Awolowo road Ikorodu, Montgomery Road Lagos Mainland, Aje Street lagos Mainland, Commercial Avenue Lagos Mainland, Alli Dada Road Oshodi Isolo, Strabag Road Surulere 1.05km, Bode Thomas Road Surulere 1.75 Km, Olugbi/Okutadeji Aladejobi Street Somolu 2.64km, Agboyin Avenue Surulere, Olugborogan rod Eti Osa 1.4km, Ozumba Mbadgwe Bonny Camp 1.6km, Kolawole Shonibare Ajao Estate Oshodi Isolo, Niyi Ogunbameru Ajao Estate 555m, Warehouse Road 1km, Kofo Abayomi Street Apapa 1.08km, Joseph Dosu Babdagry 1.8km, Oba Animashaun Road Epe 350m, Isale Agoro Street Epe 308m, Joseph Odunlami Ifako Ijaye 43m, Yaya Abatan/College Road 1.2km.

Fibre Connection to MDAs

The main objective of all projects in Lagos State is to improve service delivery, therefore all Ministries, Departments and Agencies (MDAs) are connected to the Network Control Centre



through fibre connection. This serves as a major boost and incentives for government collaboration with stakeholders across ecosystems.

Investment Asks

- Fibre optics extension to 30 General Hospitals and selected Primary Health Care Centres

\$2,000,000 (initial phase)

 Extend unified fibre duct/dig-once policy to other top economic priority areas in the State

\$5,000,000 (initial phase)

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